



Tata Steel, an international, customer-focused steel manufacturing and related services company, is the second largest steel producer in Europe. With a capacity to produce 28 million tonnes of crude steel per year and employing around 80,000 people across four continents.

A leading supplier to many of the most demanding markets around the world, including: construction, automotive, packaging, energy, aerospace and excavation. With innovation and continuous improvement at the heart of its business, Tata Steel aims to create value by offering a differentiated product range supported by unrivalled customer service.

The requirements

Such a focus on customer service requires IT infrastructure and systems that can be relied upon to deliver. "We need to easily access systems across all of our sites, and to be able to provide support to colleagues wherever they're based in the country - or even overseas," commented Tim Byrne of Tata Steel's Projects and Technology Network department.

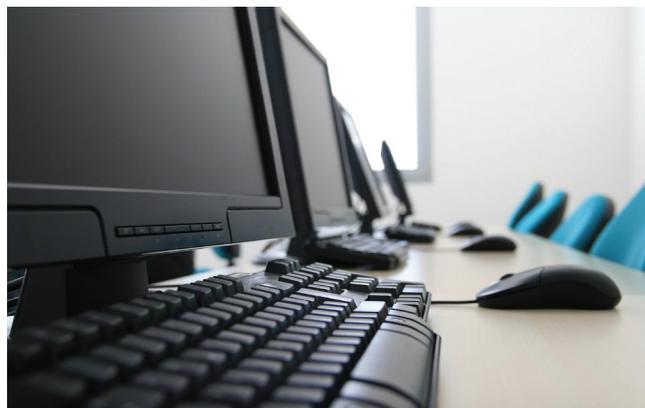
"The Quickline engineers provide a great service and are very easy to work with. They understand our needs."

In early 2009, the Process Control team found that their standard copper wire broadband did not give them the functionality they required when it comes to remote access. They knew they needed a wireless solution.

"I started to look around at the market to see what the best solution was for our specific needs, but luckily a colleague referred me to Quickline," continued Tim.

The solution

Quickline, an East Yorkshire-based independent communications company, with its innovative wireless solution, provides a service that is not affected by either line quality or distance from the exchange. And does not come with the associated expense of a leased line service.



This means that a high-performance connection with identical up- and down-stream speeds is delivered, meaning fast sending and receiving of files.

Tata Steel joined the growing band of satisfied Quickline customers in July 2009, Tim went on to say, "Cost savings as well as speed and reliability were key deciding factors for us. The benefit of Quickline's service is that there was no additional cost -nor downtime - for the installation of cabling. The whole process was simple and cost-effective."

"It's also very easy to work with Quickline as their engineers are very aware of our stringent safety requirements."

How is Quickline different?

A traditional broadband connection has a slower upload speed than download speed and bandwidth is shared between a number of users, with a typical contention ratio being 50:1. Quickline's service is much faster, provides resilience and doesn't require a phone line, which means it can also save you money.

How does it work?

The service is delivered over a small radio antenna, which is installed on the outside of the property by one of Quickline's qualified engineers. The antenna is then connected via a cable to a small indoor unit, which also provides the data connection to your computers / network. Once installed, your business will be up and running immediately.

To find out more about the range of business services available, check out quickline.co.uk.