



Active Services

As part of Quickline's normal business we offer wholesale lit end to end services over fttp and fwa.

A RSP would interconnect their network in an RSP Handover Point, these are situated in a number of BT Exchanges and Regional and National Datacentres. An interconnect "Port Fee" is payable as a One Off and then the RSP simply pays on a per connected premises basis with pricing points based on speed (initially either 30Mbps or 100Mbps).

This product makes it more viable to bring RSP competition to low density rural locations and is available to BDUK Phase 3 areas and other areas subject to availability.

PIA Products

Quickline PIA consists primarily of mast sharing, passive fibre access, pole sharing and cabinet space. Our aim is to keep our products as simple and relevant to the low volume rural marketplace as possible.

Passive Fibre Access PFA

PFA is dark fibre and is designed to provide backhaul connectivity on routes between qualifying handover points where Quickline owns the fibre infrastructure. Where network elements are leased from other providers requests should be directed to the infrastructure owner or Quickline active services may be more appropriate.

In new build backbone circuits access to at least one fibre per segment will be made available to each of up to 3 competing providers such that each RSP could build an equivalent NGA network as Quickline on a full Open Access basis.

In FTTP elements at least one fibre per end property will be present which will be made available to any competing providers.

Retail Service Providers (RSPs) will be provided access to interconnect in the Quickline network where public funding has been taken to build new owned infrastructure.

The interconnect points are:

- Quickline Handover Points
- Connectorized Block Terminal (CBT), where on Quickline infrastructure.

This product makes it more viable to bring RSP competition and is currently available only to BDUK Phase 3 areas.

Pole/Mast Share

With the pole infrastructure product, Quickline grants a licence for you to attach and maintain equipment on our existing owned poles and masts. Where network elements are leased from other providers requests should be directed to the owner or Quickline active services may be more appropriate. All work must be done in compliance with specified engineering rules and health and safety standards.

For new funded masts, space will be made available to each of up to 3 competing providers such that each RSP could build an equivalent NGA network as Quickline on a full Open Access basis. Equipment must be of equivalent scale and suitable for the type of structure.

Where new poles for carrying fibre overhead are used pole share is available, however in most cases our end to end PFA product will usually be more cost effective.

This product makes it more viable to bring RSP competition to low density rural locations and is available to BDUK Phase 3 areas and other areas subject to availability.

Cabinet space

RSPs can also request to take cabinet space if the request meets certain criteria i.e. this must be in locations adjacent to (subject to wayleave and consent considerations) any over ground enclosures containing active and optical equipment that have been built with BDUK Phase 3 funding.

A cabinet of the same type that we use for our own Next Generation Access (NGA) deployment in that location will be provided. Eg If our cab is pole mounted this will be the service offering. We will also provide the power connectivity equivalent to our own.

This product makes it more viable to bring RSP competition and is currently only available to BDUK Phase 3 areas.

Duct Share

Quickline don't do a duct share product as we use a small diameter directly buried technique to our rural low volume areas. In its place we install enough point to point fibres for every premises in fibre network coverage and offer passive fibre access.

Initial Enquiry

1. The RSP should contact us to register their interest in PIA Products via your sales and relationship manager (SRM). If you don't have a sales and relationship manager you can contact wholesale@quickline.co.uk.
2. Following the enquiry, we will be able to discuss the requirements and provide a list of PFA segments, masts and/or cabinet locations in the region of interest.
3. Following the initial enquiry the RSP may follow up with a pricing enquiry.
4. The RSP should specify the segments, masts, poles and/or cabinet locations that are of interest.
5. The SRM will calculate pricing against the specified RSP requirements and return it to the CP along with relevant standard business terms in the form of an offer letter.
6. If the CP accepts the offer and signs, the request will be processed as an order to fulfil the requirements at the agreed pricing. For new customers this will be subject to successful customer establishment.
7. Estimated delivery dates will be provided in the offer letter and will usually not exceed 60 working days from point of acceptance or following customer establishment. This is subject to survey.

Customer Establishment

New customers to Quickline wholesale will be asked to demonstrate that they meet the Ofcom requirement for a Public Electronic Communications Network/Service (PECN/S).

The SRM will guide the RSP through the rest of the onboarding including;

- Mandatory documentation
- Financial health-check and deposit/s
- Contractual obligations

Related Documents

Please see Pricelist.