



Commercial Contract Manager

Quickline Communications

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At Quickline we are embarking on our biggest journey yet! Come and join us in our mission to connect over 500,000 rural premises in the coming years by expanding our gigabit capable, next-generation hybrid network. Come and help us to reduce the digital divide and connect rural communities with 5G technology. With a recent significant investment we are a small company with a big heart and even bigger plans!

As part of our big plans, we are growing our teams from 60 people to 200 by March 2022 and then to 400 by 2025!

About the Commercial Contract Manager job...

This is a fantastic opportunity for a Commercial Contract Manager to join our expanding team. You will manage and coordinate commercial negotiations and contract management related to the working relationships between Quickline and third-party Design and Build partners and other Suppliers of materials and services associated with delivery of FTTP Networks.

As Commercial Contract Manager you would own the management and coordination of commercial negotiations and contract management, related to the working relationships between Quickline and third-party Design and Build partners and other Suppliers.

You would ensure that the Quickline FTTP Delivery Programme has access to a secure and timely supply of all the Materials and Services, including Contractor resources, required to meet the end-to-end FTTP Plan-Build-Operate Business Plan

So if you are looking for an exciting new career journey in a business that is growing, where you can grow your own team, then this could be the role for you.

Here are just a few reasons why you are going to love this role...

- You will establish robust contract agreements with selected suppliers and service providers to ensure continuity of supply and good working relationships are maintained.
- You will work with 3rd party providers on ensuring regulatory compliance requirements are included in contracts.
- You will work with internal and external stakeholders to ensure that the financial aspects and impact of a contract are clear.
- Identify and secure opportunities for continuous improvement in commercial relationships with Suppliers and resolve any commercial or contractual issues or disputes.
- Provide line manager support to the Procurement and Supply Chain Manager and manage a growing team of Quantity Surveyors.

Here's why you are going to be great in this role...

- You already have extensive experience in all aspects of large-scale commercial management, ideally in telecommunications or infrastructure projects
- Experience of full range of commercial management across the project lifecycle, from pre-contract through to successful contract close out



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- Experience of reporting, tendering, payment application management, variations, negotiation, and contract close out
- Experience of risk and opportunity management

Location

Hessle office / part remote working options

Hours / work pattern / flexible working options

This is a full time role, but of course we will always consider flexible working options as we know work life balance is important and we want our teams to be able to flourish.

About Us

We believe everyone should be able to access fast reliable Ultra-fast internet, and we are proud to enable our customers to do this.

Here is the mission we are on here at Quickline:

- Ultra-fast Anywhere - to bring affordable and reliable Ultra-fast internet and associated services to 100% of homes, businesses and equipment within our rapidly expanding coverage area.
- 100% Uptime – to make constant high availability connectivity available to businesses where the internet is mission critical.
- Made to Measure – to design and build services in wireless broadband and data, fixed telecoms and connectivity to suit the specific situation rather than the other way round.

There are currently around 60 of us, encompassing infrastructure, installations, sales, projects, customer support (both 1st and 2nd Line Technical support), call centre operations (3rd party), finance, IT and HR. We have a great team who have fun whilst delivering great customer service.

This is a very exciting time to join our business, if we sound like the team for you then apply now, we would love to hear from you!

Please send your CV with covering letter to cv@quickline.co.uk

Benefits

- Healthcare cash plan
- High street discount portal
- Employee assistance programme
- Free parking
- Company sick pay
- A flexible approach to working

Please note, unfortunately we are unable to offer visa sponsorship.